



PARTNERSHIP WITH INTUIT

Forming and fostering strategic business partnership and alliances is one of key ways to get more for less. It gives you more business, more visibility, more products and services offerings and more income with less investment, less infrastructure, less cost and less headache.

In INTUIT, we make partnering with INTUIT easy and more rewarding. We have two levels of partnership. Sign up for one that suits your way of working with us.

TYPE	BENEFITS	REQUIREMENT
Strategic Sales Partners	<ul style="list-style-type: none">• Control your own margin• Expand your business offering with Cost effective solutions• Back up and supported by a team of experienced consultants• Professional support services• New market potentials• Sales Training provided• Periodic technology and product updates• Participate in incentive programs• Increase in revenue without increase in headcount cost.• Participate in co-marketing program• Receive marketing support such as marketing materials, events and leads referrals.• Purchase Intuit Products/Services at special demo price (for internal use only)	<ul style="list-style-type: none">• Sign Partner Agreement• Partner to lead project• Partner own and front the potentials/customers
Referral Partners	<ul style="list-style-type: none">• Earn attractive referral commission with minimum effort• Receive marketing support such as marketing materials• Sales and Product Training (where necessary)• Participate in incentive programs	<ul style="list-style-type: none">• Sign Referral Partner Agreement• Fax or email Potential Reference form• Required that Intuit to lead and own the potentials/customers