



Partnership with INTUIT

With the current economic uncertainties, companies are looking for strategic ways to make their operation more cost-effective. Open-source based solutions has come out strong to meet this critical needs in this period of time.

INTUIT offers two proven solutions to SMEs and Enterprise customers: **Astervox**, the Asterisk-based telephony system and **Nagios** network monitoring system. Partnership with INTUIT allows you entry into new business stream to grow your business without the concern of additional headcount and major skills development. From INTUIT, partners will get the right technical expertise and consultation to help market, implement and support their customers.

In INTUIT, we are committed to work with our strategic partners to win opportunities that we can mutually benefit. Our solutions are priced very competitively to our partners so that our partners can re-sell our solutions with very margin-healthy prices. Furthermore, our solutions are normally inclusive of implementation, commissioning and optional subscription-based support services giving our partners worry-free after sales project management.

Products:

Astervox: a complete IP-PBX software solution for business providing all the PABX features that you would expect from a traditional system and can act as a VOIP gateway for internet telephony.

Nagios: is an affordable, enterprise-ready and easy-to-use Monitoring and IT Asset Management solution that enables enterprises to control their mission-critical applications and data-centers effectively.

SUMMARY OF BENEFITS

- New business opportunities without additional investments
- Earn high healthy margin or referral commissions
- Growth and profitability
- Sales support in terms of competitive pricing, sales assistance materials, joint sales calls
- Periodic Training and education
- Marketing support with marketing collaterals, tradeshow assistance
- Strong technical support and consultation
- Experienced project management for successful deployment

Take advantage of INTUIT partnership program and offer your customers a valuable choice of solutions.

Contact INTUIT INNOVATION SDN BHD and sign up as a Partner now!
Tel: 03-20355800 Fax: 03-62049800 Email: info@intuitinnovations.com